|  | 10 | $P$ | P | , | ALXI |  |  | $\begin{aligned} & \text { ENT } \\ & \text { CE } \end{aligned}$ | $6$ | P/E RATIO | $11$ | $\left(\begin{array}{l} \text { Trail } \\ \text { Med } \end{array}\right.$ | $\begin{aligned} & 11.0 \\ & 1: 64.0 \end{aligned}$ | $\begin{aligned} & \text { RELAT } \\ & \text { P/E RA } \end{aligned}$ |  | $\begin{array}{\|l} \hline \text { DIV'D } \\ \text { YLD } \end{array}$ |  | $N i$ | $\begin{aligned} & \text { ALUE } \\ & \text { INE } \end{aligned}$ | 12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\text { NESS } 3$ | Lowered 5 | 9/20 | High: Low: | $\begin{array}{r} 24.8 \\ 15.4 \\ \hline \end{array}$ | $\begin{array}{l\|} \hline 41.8 \\ 22.4 \\ \hline \end{array}$ | 72.3 40.0 | $\begin{array}{r} 119.5 \\ 69.8 \end{array}$ | $\begin{array}{r} 133.8 \\ 81.8 \end{array}$ | $\begin{aligned} & 203.3 \\ & 126.8 \end{aligned}$ | $\begin{aligned} & 208.9 \\ & 142.0 \end{aligned}$ | $\begin{aligned} & 187.6 \\ & 109.1 \end{aligned}$ | $\begin{array}{r} 149.3 \\ 96.2 \end{array}$ | $\begin{array}{r} \hline 140.8 \\ 92.6 \end{array}$ | $\begin{array}{r} 141.9 \\ 94.6 \end{array}$ | $\begin{array}{r} 121.5 \\ 72.7 \end{array}$ |  |  | Target Pric 2023202 | Range 2025 |
| SAFETY |  | New 10/14 |  | LEGEN | NDS ${ }^{\text {x "Cash }}$ | Flow" p sh |  |  |  |  |  |  |  |  |  |  |  |  |  | $-320$ |
| TECHNI BETA | $\text { CAL } 3$ <br> $1.00=$ | Raised 6 <br> Market) |  | $\begin{aligned} & \cdots \text { Rel } \\ & \text { 2-for-1 } \\ & \text { Spli } \\ & \text { 2for-1 spoi } \end{aligned}$ | $\begin{aligned} & \text { elative } 1 / 2 \end{aligned}$ | Strength |  |  |  |  |  |  |  |  |  |  |  |  |  | 320 200 |
| 18-Mon | th Targe | et Price | ange | Options:: Shaded | Yes | rece |  |  |  | 1411 | ,111\|1 |  |  |  |  |  |  |  |  | 160 |
| Low-Hig | Mid | int (\% | Mid) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 120 |
| \$79-\$17 |  |  |  |  |  |  |  | $\\|^{\mid r}$ | H |  |  |  |  |  | - |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 3-25 PRO |  |  |  |  |  | , $\\|^{\prime \prime}$, $\\|^{\prime \prime}$ |  |  |  |  |  |  |  |  |  |  |  |  | -60 |
| High 1 | $\begin{aligned} & \text { Price } \\ & 55 \\ & 05 \end{aligned}$ | $\begin{aligned} & \text { Gain } \\ & -35 \% \\ & -10 \%) \end{aligned}$ | $\begin{gathered} \text { Return } \\ 8 \% \\ -2 \% \end{gathered}$ |  |  |  |  |  |  |  |  | $\Gamma$ |  |  |  | ** |  |  |  |  |
| Institu | onal D ${ }^{3} \mathbf{2 0 1 9}$ | ecision 402019 |  | $\left\\|\\|_{12}\right.$ <br> Percent |  |  |  |  |  |  |  |  |  |  |  |  |  |  | THES STOCK VLARITH. IINDEX | $=18$ |
| to Buy | 341 | 335 | 341 | Phares |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 yr. 3 yr. | $\begin{array}{rr} 5.5 & -1.3 \\ 22.3 & 5.2 \end{array}$ |  |
| to Sell Hlds'(000) | 299 20843 | $\begin{array}{r} 302 \\ 205968 \\ \hline \end{array}$ |  | traded |  |  | 侖 |  |  |  |  | 1 | 111 |  |  |  |  | 3 yr . 5 yr. | $\begin{array}{rr} 22.3 & 5.2 \\ -26.8 & 18.7 \end{array}$ |  |
| 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | $\bigcirc$ © VA | UE LINE PUB. LLC | 23-25 |
| . 04 | . 01 | . 01 | . 48 | 1.59 | 2.17 | 2.95 | 4.22 | 5.83 | 7.88 | 11.05 | 11.54 | 13.71 | 15.97 | 18.48 | 22.55 | 24.20 | 25.40 | Sale | rsh | 28.25 |
| d. 64 | d. 93 | d. 90 | d. 58 | . 25 | . 52 | . 62 | 1.04 | 1.43 | 1.92 | 3.48 | 1.38 | 3.53 | 4.23 | 2.16 | 12.57 | 11.50 | 12.65 | "Cash | low" per sh | 14.30 |
| d. 86 | d. 98 | d1.04 | d. 64 | . 20 | . 44 | . 52 | . 91 | 1.28 | 1.74 | 3.26 | . 67 | 1.76 | 1.97 | . 35 | 10.70 | 9.90 | 11.00 | Earni | sper sh ${ }^{\text {A }}$ | 12.50 |
|  |  |  |  | - |  |  |  |  |  |  |  |  |  |  |  | Nil | Nil | Div'ds | ecl'd per sh | Nil |
| . 03 | . 03 | . 22 | . 46 | . 24 | . 20 | . 07 | . 12 | . 11 | . 15 | . 68 | 1.27 | 1.48 | 1.61 | . 95 | . 70 | . 80 | 1.00 | Cap'I | ending per sh | 2.30 |
| 1.57 | . 60 | . 88 | . 67 | 1.52 | 3.87 | 4.69 | 6.11 | 10.12 | 12.09 | 16.33 | 36.60 | 38.65 | 40.01 | 41.01 | 50.93 | 56.90 | 62.55 | Book | lue per sh ${ }^{\text {B }}$ | 68.60 |
| 110.08 | 112.76 | 142.04 | 151.26 | 162.95 | 178.00 | 183.18 | 185.62 | 194.69 | 196.96 | 202.15 | 225.65 | 224.92 | 222.30 | 223.50 | 221.30 | 220.00 | 220.00 | Com | Shs Outst'g ${ }^{\text {c }}$ | 220.00 |
| -- | -- | -- | -- | NMF | NMF | NMF | NMF | NMF | NMF | NMF | NMF | NMF | NMF | NMF | 11.1 | Bold fig | are |  | 'I P/E Ratio | 10.5 |
| -- | -- | -- | -- | NMF | NMF | NMF | NMF | NMF | NMF | NMF | NMF | NMF | NMF | NMF | . 60 |  | Line | Rela | P/E Ratio | . 60 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Avg An | Div'd Yield | Nil |
| CAPITAL STRUCTURE as of $3 / 31 / 20$ <br> Total Debt $\$ 2470.0$ mill. Due in 5 Yrs $\$ 126.7$ mill. <br> LT Debt $\$ 2343.3$ mill. LT Interest $\$ 78.6$ mill. <br> (Total interest coverage: 2.8 x ) |  |  |  |  |  | 541.0 | 783.4 | 1134.1 | 1551.3 | 2233.7 | 2604.0 | 3084.0 | 3551.1 | 4131.2 | 4991.1 | 5320 | 5590 | Sale | mill) | 6220 |
|  |  |  |  |  |  | 30.8\% | 31.7\% | 42.1\% | 38.4\% | 40.9\% | 37.1\% | 36.2\% | 31.7\% | 17.5\% | 49.1\% | 53.0\% | 59.0\% | Operat | g Margin | 58.0\% |
|  |  |  |  |  |  | 15.8 | 17.6 | 23.9 | 28.7 | 46.9 | 166.6 | 396.0 | 496.7 | 405.3 | 376.8 | 350 | 365 | Depr | ation (\$mill) | 395 |
|  |  |  |  |  |  | 97.0 | 175.3 | 254.8 | 348.7 | 656.9 | 144.4 | 399.0 | 443.3 | 77.6 | 2404.3 | 2180 | 2420 | Net P | it (\$mill) | 2750 |
| Pension Assets-12/19 \$27.6 million |  |  |  |  |  | 34.9\% | 23.7\% | 35.9\% | 51.9\% | 24.7\% | 71.0\% | 30.7\% | 19.1\% | 68.0\% | NMF | 22.0\% | 24.0\% | Income | Tax Rate | 26.0\% |
|  |  |  | Oblig. | 33.9 million |  | 17.9\% | 22.4\% | 22.5\% | 22.5\% | 29.4\% | 5.5\% | 12.9\% | 12.5\% | 1.9\% | 48.2\% | 40.9\% | 43.3\% | Net Pro | it Margin | 44.2\% |
| Pfd Stock None |  |  |  |  |  | 508.1 | 711.1 | 1135.5 | 1604.5 | 2189.3 | 1707.1 | 1755.0 | 2001.4 | 2211.0 | 3882.1 | 3840 | 3800 | Work | Cap'l (\$mill) | 4175 |
| Common Stock 220,827,431 shares as of $5 / 4 / 20$ |  |  |  |  |  | 4.5 | -- | 101.0 | 65.0 | 9.5 | 3432.6 | 2888.0 | 3063.6 | 2862.7 | 2375.0 | 2340 | 2340 | Long-T | rm Debt (\$mill) | 3150 |
|  |  |  |  |  |  | 859.7 | 1134.5 | 1970.9 | 2382.1 | 3302.0 | 8258.6 | 8694.0 | 8893.1 | 9165.3 | 11272 | 12515 | 13760 | Shr. E | uity (\$mill) | 15090 |
| MARKET CAP: $\mathbf{\$ 2 5 . 8}$ billion (Large Cap) |  |  |  |  |  | 11.3\% | 15.5\% | 12.5\% | 14.3\% | 19.9\% | 1.4\% | 3.9\% | 4.2\% | 1.1\% | 17.9\% | 14.0\% | 14.5\% | Retu | on Total Cap'I | 15.0\% |
| CURRENT POSITION 2018 2019 $3 / 31 / 20$ <br> (SMILL.)    <br> Cash Assets 1563.8 2749.5 2362.8 <br> Receivables 922.3 1243.2 1345.2 |  |  |  |  |  | 11.3\% | 15.5\% | 12.9\% | 14.6\% | 19.9\% | 1.7\% | 4.6\% | 5.0\% | .8\% | 21.3\% | 17.5\% | 17.5\% | Return | on Shr. Equity | 18.0\% |
|  |  |  |  |  |  | $\begin{array}{\|c\|} \hline 11.3 \% \\ \hline . \\ \hline \end{array}$ | 15.5\% | 12.9\% | 14.6\% | $19.9 \%$ <br> -- | $\begin{array}{r} 1.7 \% \\ \hline . \end{array}$ | $\begin{array}{r} \hline 4.6 \% \\ \hline-. \end{array}$ | $5.0 \%$ | $\begin{gathered} \hline .8 \% \\ . \end{gathered}$ | $\begin{array}{\|r} \hline 21.3 \% \\ \hline \end{array}$ | $17.5 \%$ <br> Nil | $\begin{gathered} 17.5 \% \\ \text { Nil } \end{gathered}$ | Retained to Com Eq All Div'ds to Net Prof |  | 18.0\% |
|  |  |  |  |  |  | Nil |  |  |  |  |  |  |  |  |  |  |  |  |  |

